Sector Barbara Sector

2020 Bulkers Ltd.

Presentation results Q4 2020 28 January 2021



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Highlights

Key events during the fourth quarter of 2020:

- Net profit of US\$3.6 million, EPS of US\$0.16
- Achieved average time charter equivalent earnings of approximately US\$20,500 per day, gross
- Declared total cash distributions of US\$0.17 per share for the months of October December
- Transferred from Oslo Axess to Oslo Børs on November 2, 2020

Subsequent events:

- Achieved time charter equivalent earnings quarter to date of approximately US\$28,500 per day
- Bulk Shenzhen fixed on voyage charter with estimated duration until mid-April 2021. Expected TCE of US\$18,500 per day, net

Key Financials Q4 2020

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Income Statement

USD million, except per share data	Q4 2020	
Operating Revenues	14.6	
Vessel operating expenses	(4.0)	
Voyage expenses	(0.2)	
G&A	(1.3)	
Depreciation	(2.9)	
Total operating expenses	(8.4)	
Operating Profit	6.2	

Interest expense, net of cap. interest	(2.6)
Total financial expense, net	(2.6)

Tax expense

Net Profit	3.6
Earnings per share (USD/share)	0.16

Comments

- Net profit of US\$3.6 million
- Operating profit of US\$6.2 million
- EBITDA of US\$9.1 million
- Earnings per share of 16 cents
- Operating revenues of US\$14.6 million. Average time charter equivalent earnings of approx. US\$20.500 per day, gross.
- Vessel operating expenses of US\$4.0 million. Average operating expenses of approx. US\$5.400 per day per ship including Covid-19 related costs of approx. US\$300 per day per ship. 736 operational ship days for the quarter
- G&A includes full year 2020 directors fee and employee bonus and a non-cash share option cost of US\$0.1 million
- Interest expense of US\$2.6 million

Key Financials Q4 2020

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Balance Sheet Summary		Comments
USD million	December 31, 2020	 Shareholders' equity of US\$142.1 million Interest bearing debt decreased from US\$253.8 million to US\$250.0 million during the quarter reflecting scheduled
Total assets Equity Cash and cash equivalents Interest bearing debt	395.7 142.1 19.9 250.0	 repayments during the quarter Cash flow from operations was US\$7.0 million in Q4 2020 Cash distributions in total of US\$17 cent per share declared for the months of October, November and December
		 Solid liquidity position with US\$19.9 million of cash.

Profitable every quarter following delivery of our first vessel

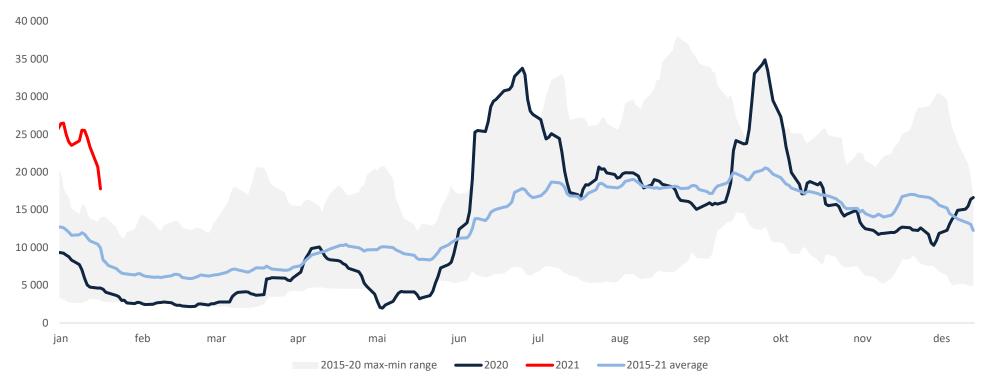
18 15,7 16 14,6 14 10,8 12 10,6 9,1 10 7,8 7,2 6,9 8 6 4,8 4,4 3,5 3,6 4 2,4 2,2 1,2 0,9 0.8 2 0.3 0 Q3 2019 Q4 2019 Q3 2020 Q1 2020 Q2 2020 Q4 2020 REVENUES BITDA NET PROFIT Strong performance driven by

2020 Bulkers has been profitable every quarter since delivery of the first vessel in August 2019

- Modern fleet of fuel efficient Newcastlemax vessels with scrubbers, earning a significant premium to standard Capesize vessels
- Low cash breakeven driven by attractive financing and low G&A costs
- Proactive risk management. We protected downside through adding fixed charter coverage in early 2020

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The Capesize market is off to a strong start in 2021



- Year to date Capesize rates are the strongest seen since 2015, YTD rates 170% above 2020 levels
- Market is supported by strong iron ore volumes with YTD Brazilian exports +24% and Australian exports +5% YoY
- Increased coal trade, including some coal exports out of USG and USEC
- Staggered Lunar Holidays in China may contribute to a stronger than usual first quarter
- Lower fleet growth in 2021 with orderbook of 16 million DWT, compared to 25 million DWT delivered in 2020

We are positioned to take advantage of a stronger spot market

Ship name	Built	Charterer	Rate	Charter expiry
Bulk Sandefjord	Aug 19	Koch	Index linked + scrubber benefit	Aug 22
Bulk Santiago	Sep 19	Koch	Index linked + scrubber benefit	Nov 21 - Jan 22
Bulk Seoul	Oct 19	Koch	Index linked + scrubber benefit	Dec 21 - Feb 22
Bulk Shanghai	Nov 19	Glencore	18,000 gross + scrubber benefit	Mar-Jul 21
Bulk Shenzhen	Jan 20	Koch	Brazil Round Voyage, estimated TCE USD 18,500 net	Apr 21
Bulk Sydney	Jan 20	Koch	Index linked + scrubber benefit	Jan 23
Bulk Sao Paulo	May 20	Glencore	Index linked + scrubber benefit	May-Jul 23
Bulk Santos	Jun 20	Glencore	Index linked + scrubber benefit	May-Jul 23

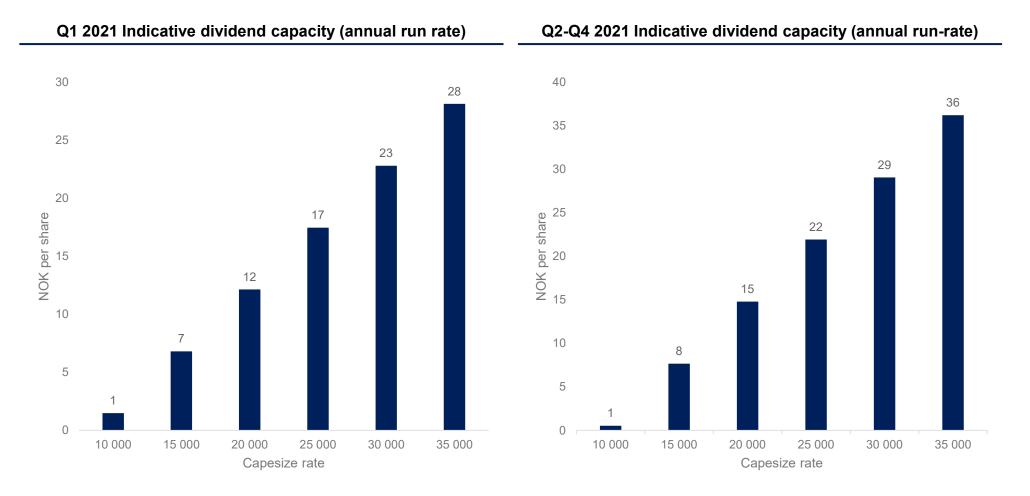
<u>Q1 2021</u>

- 6 vessels on index linked time charters with scrubber profit share
- 2 vessels fixed at approximately US\$18,500 and US\$18,000 per day, with additional scrubber share for one ship
- Operating cash breakeven estimated at US\$12,900 per day for vessels trading on index linked charters

Q2 - Q4 2021

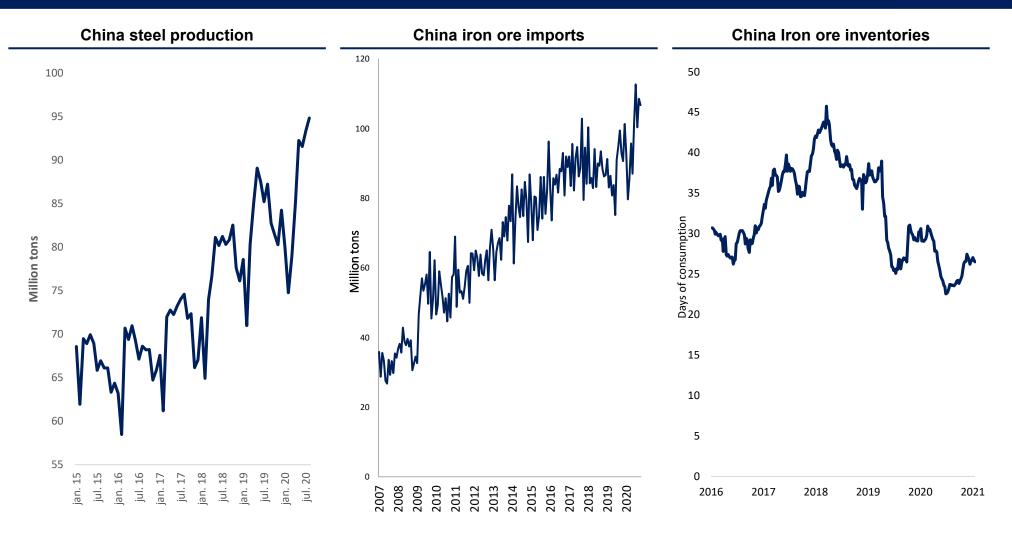
- All 8 vessels exposed to the spot market from April-July
- Estimated cash breakeven of US\$14,400 per day with all vessels trading spot

Our dividend potential is significant



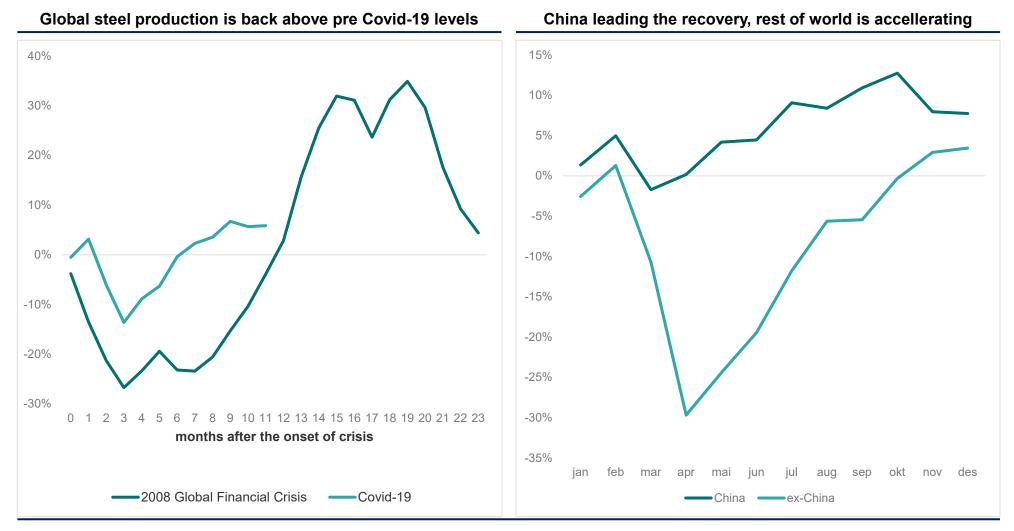
Indicative calculations. Actual results may vary

Chinese demand is strong, inventories are low



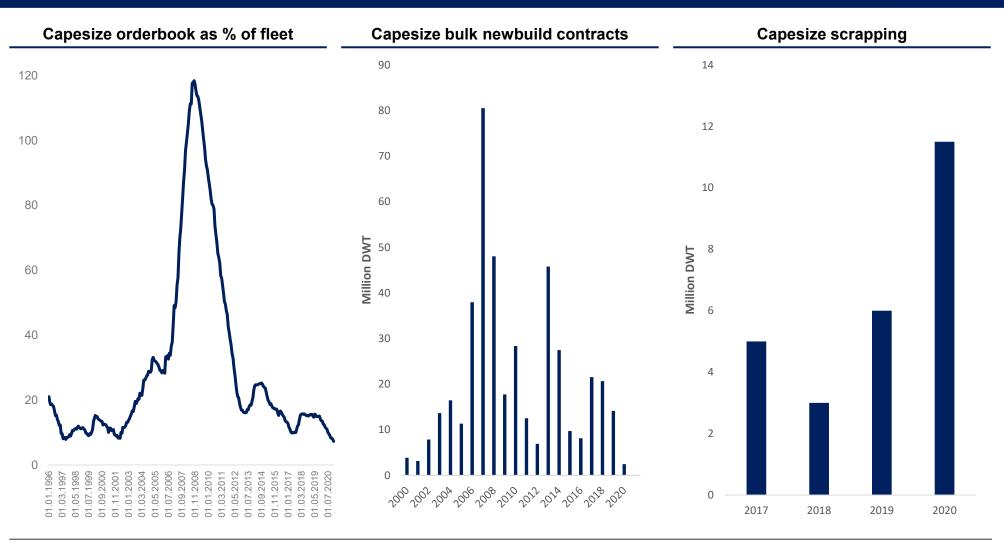
Sources: Shipping intelligence network, Arrow shipbroking group

Steel production is recovering to pre Covid-19 levels



Source: Arrow shipbroking group

Limited supply growth on the horizon and high scrapping activity

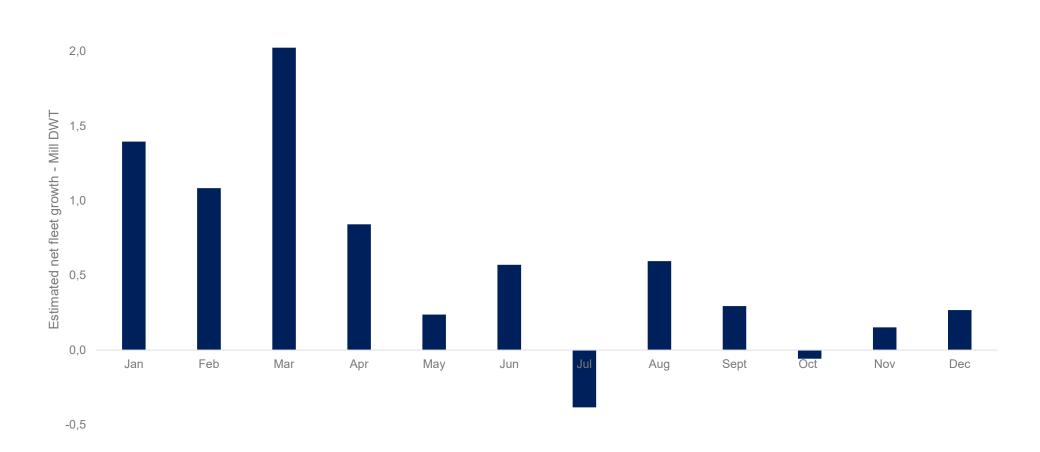


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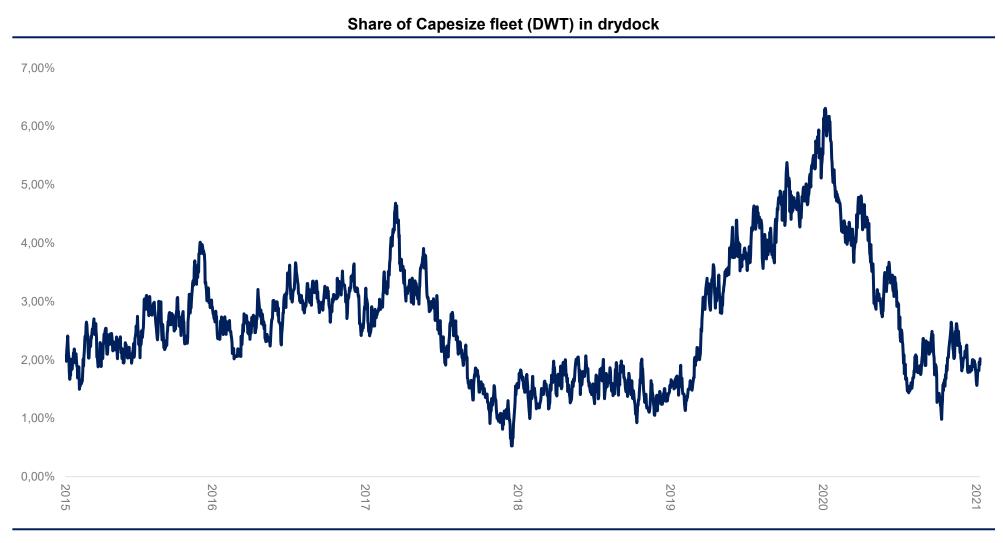
Fleet growth could turn negative during 2H 2021

Capesize – 2021 expected monthly net fleet growth



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Less hidden supply with % of fleet in drydock down from 2020 levels



Source: Oceanbolt

EEXI – New IMO regulations to reduce CO_2 emissions

