# **BULKERS**



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## Highlights



## Q3 2023 Highlights:

- Net profit of US\$5.2 million, EPS of US\$0.23
- Achieved time charter equivalent earnings of approximately US\$21,000 per day, gross
- Declared total cash distributions of US\$0.12 per share for the months of July September, 2023

#### **Subsequent events:**

- Achieved time charter equivalent earnings for October of approximately US\$36,300 per day, gross
- Declared a cash distribution of US\$0.2 per share for the month of October

# Key Financials Q3 2023

Earnings per share (USD/share)



#### **Income Statement**

#### Q3 2023 USD million, except per share data **Operating Revenues** 17.0 Vessel operating expenses (4.9)Voyage expenses and commission (0.2)General and administrative expenses (0.8)(2.9)Depreciation and amortization **Total operating expenses** (8.8)**Operating Profit** 8.2 (2.9)Interest expense Other financial income 0.1 Total financial expense, net (2.8)Net income before income taxes 5.4 (0.2)Tax expense Net profit 5.2

0.23

#### **Comments**

- Net profit of US\$5.2 million
- Operating profit of US\$8.2 million
- EBITDA of US\$11.1 million
- Earnings per share of US\$0.23
- Operating revenues of US\$17.0 million. Average time charter equivalent earnings of approx. US\$21,000 per day, gross. US\$1.9 million in insurance settlement included in Operating revenues.
- Vessel operating expenses of US\$4.9 million. Average operating expenses of approx. US\$6,700 per day per vessel
- G&A was US\$0.8 million. 2020 Bulkers charged Himalaya Shipping approx. US\$0.2 million in management fees for Q3 included in Operating revenues.
- Interest expense of US\$2.9 million.

# Key Financials Q3 2023



## **Balance Sheet Summary**

USD million	September 30, 2023
Total assets	369.6
Equity	157.3
Cash and cash equivalents	16.5
Interest bearing debt	210.2

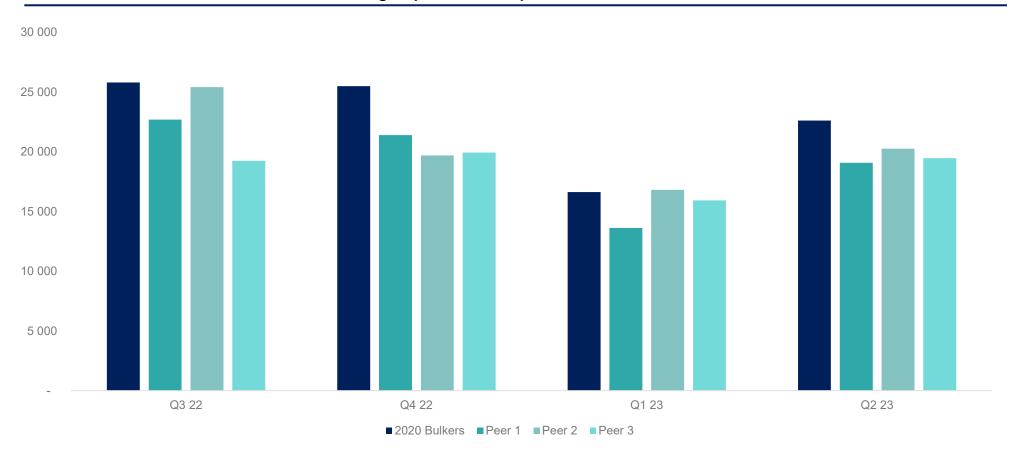
#### Comments

- Shareholders' equity of US\$157.3 million
- Interest bearing debt decreased from US\$213.9 million to US\$210.2 million during the quarter reflecting scheduled repayments
- Cash flow from operations was US\$7.1 million in Q3 2023
- Cash distributions in total of US\$0.12 per share declared for the months of July, August and September
- Solid liquidity position with US\$16.5 million of cash.



# Continued strong commercial performance

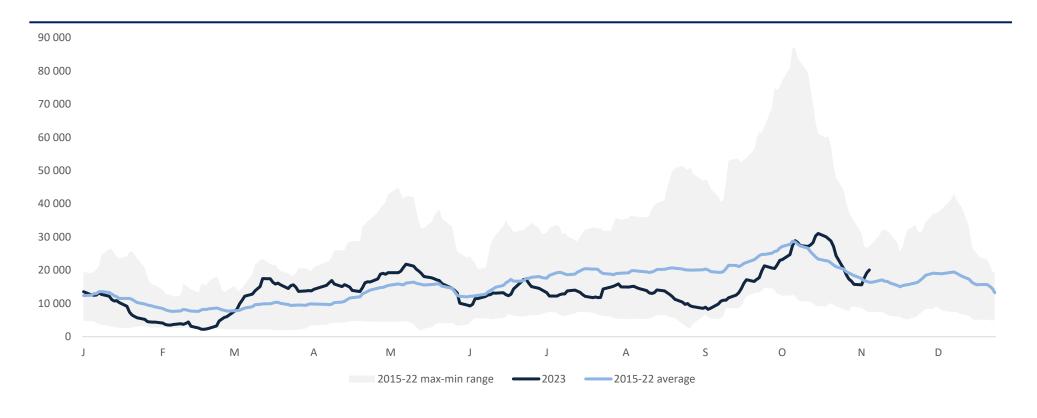
## **Peer group Net TCE Capesize / Newcastlemax**



Source: Company reports

## Market review





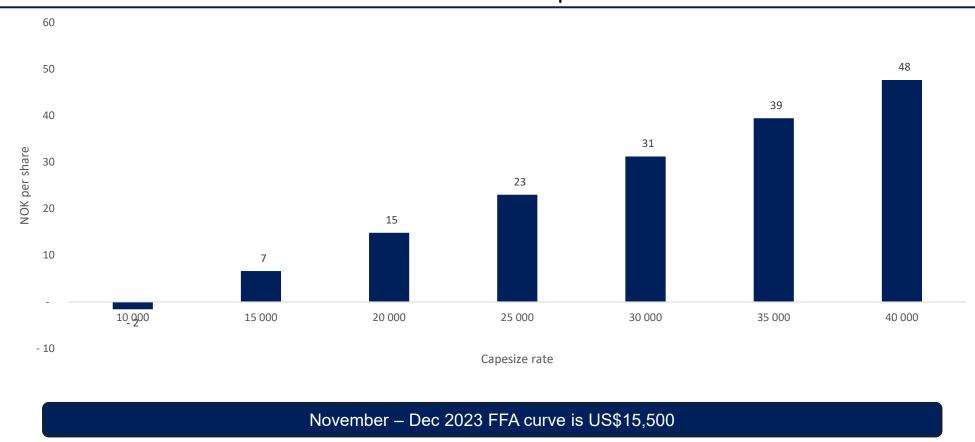
- Capesize ton-miles growing 3.7% YTD
- Demand growth offset by unwinding of congestion to historically low levels

Source: Shipping Intelligence Network







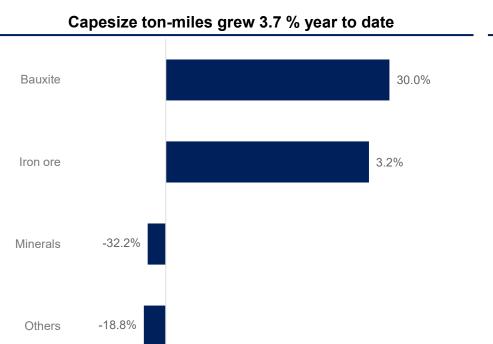


2024 FFA curve is US\$13,900

<sup>1)</sup> Indicative calculation based on current operating budgets, vessel employment, FX rates and fuel prices. Actual results may deviate.







50

100

150

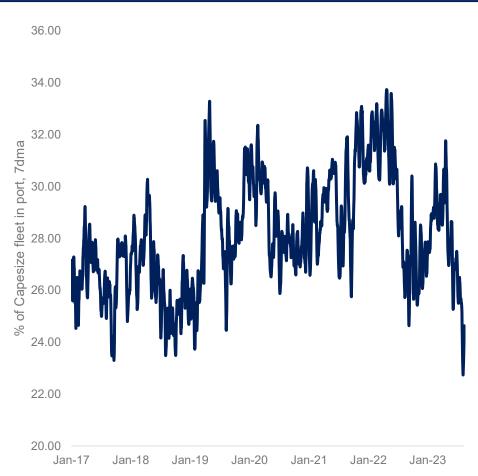
billion tonne-miles

200

250

300

## Fleet congestion down to historically low levels



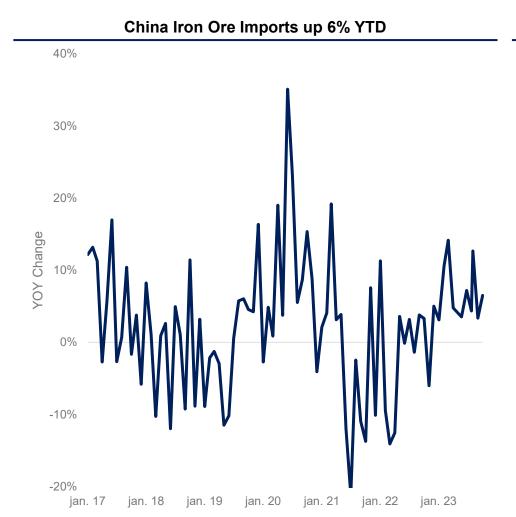
Source: Arrow Shipbroking, Shipping Intelligence Network

-50

Coal -3.1%

-100



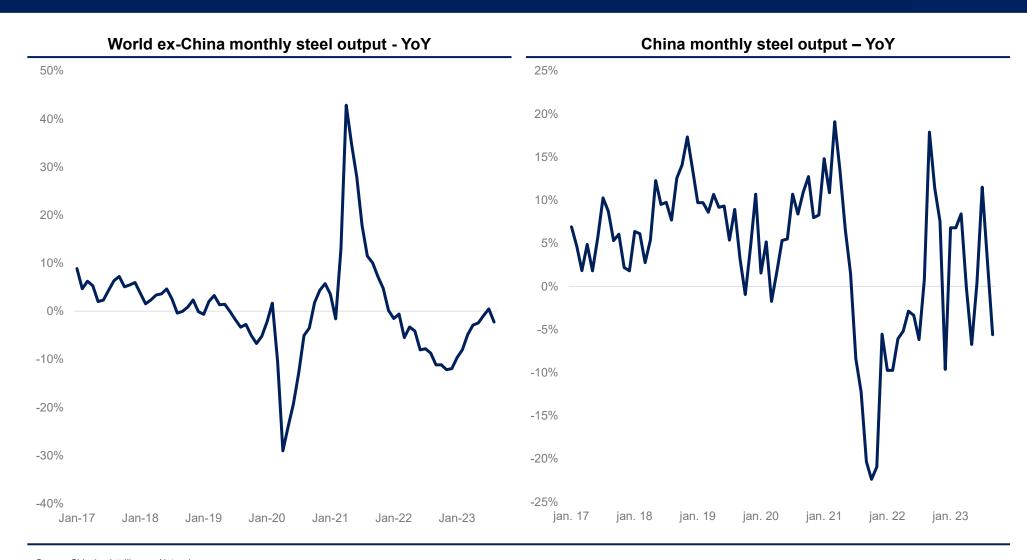


#### Iron Ore inventories at seasonal lows



# Steel market

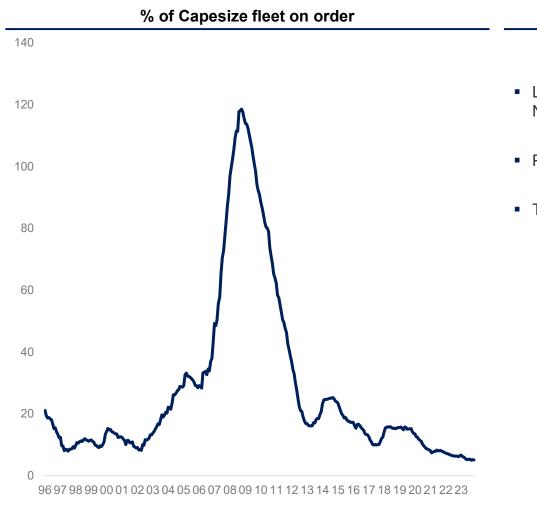




Source: Shipping Intelligence Network







## **Limited yard capacity**

- Limited yard capacity before 2027 for Capesize / Newcastlemax
- Pricing ~\$70 mill for a Newcastlemax with scrubber
- Tightening payment terms